



PRODUCT: PLUS
SERVICE ADVISORY # 041
DATE: January 1, 1986

Subject LIMITED OFFER - VOLUME DISCOUNT ON SPARE PART
10MB FIXED DISK DRIVE, P/N 100643-001

COMPAQ® Computer Corporation is offering, for a limited time, volume discounts on Spare Part number 100643-001, 10MB Fixed Disk Drive. This spare part is for use in the repair of the COMPAQ PLUS® Personal Computer only. These drives are previously-used, repaired and refurbished parts, but are equivalent in performance to new product, as are all Spare COMPAQ Quality Parts.

The volume discount begins January 1, 1986, and will end April 30, 1986. However, COMPAQ reserves the right to end this offer at any time.

These drives carry the standard 90-day Spare Part Only Warranty and Dealer Stock Shelf Warranty.

This limited program is only available for Spare Part number 100643-001, 10MB Fixed Disk Drive.

VOLUME DISCOUNT PRICE SCHEDULE

U.S. DEALER PRICES, EFFECTIVE JANUARY 1, 1986, THRU APRIL 30, 1986, OR UNTIL OFFER IS WITHDRAWN BY COMPAQ.

P/N 100643-001, 10MB FIXED DISK DRIVE

QUANTITY ORDERED:	<u>1 - 10</u>	<u>11 - 24</u>	<u>25 - 55</u>	<u>56 +</u>
PRICE PER PART:	\$690	\$480	\$400	\$360
DISCOUNT:	0	30%	42%	47%

To order parts, call COMPAQ Service Administration at 1-800-231-9977. If further clarification is needed on these or any other issues regarding this offer, please contact COMPAQ Dealer Support at:

800-231-9977

(All Authorized Dealers)

Telex:

795437

A/B:

COMPAQCOMP HOU

(Houston, TX)

cc: Store Manager